

Sap is required to maintain co-operation & coordination between the different departments such as accounts, logistics, distribution etc.

DO YOU KNOW?

SAP is fourth largest company in the world!

SAP is the biggest BUSINESS APPLICATION company in software market.

According to AMR report SAP Conquers 43% of business market in world.

SAP software is used by more than 39,000 companies.

SAP is used in more than 120 countries in of the world.

SAP is also known as ERP (Enterprise Resource Planning) software as well the name of the company.

SAP system comprises of a number of fully integrated modules, which covers virtually every aspect of the business management. SAP is #1 in the ERP market. As of 2010, SAP has more than 140,000 installations worldwide, over 25 Industry-specific business solutions and more than 75,000 customers in 120 countries..

What is an SAP- ERP? Why it is Required?

- The very basic question is why Enterprise Resource Planning also called ERP is required? To answer this , let's examine this typical business scenario

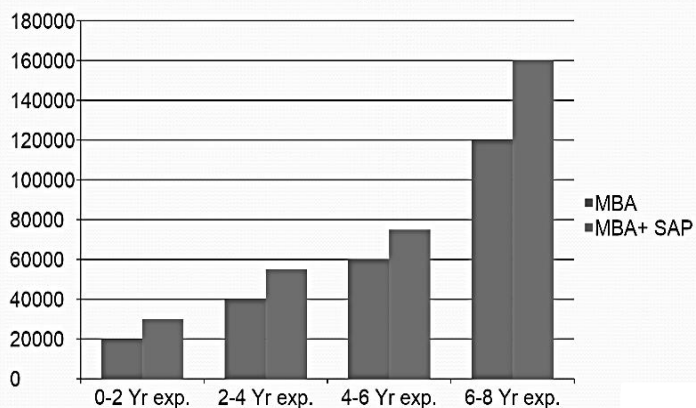
- Sales Team approaches the Inventory department to check for availability of the product.
- In case the product is out of stock, the sales team approaches the Production Planning Department to manufacture the product. The Production planning Team checks with inventory department for availability of raw material
- If raw material is not available with inventory, the Production Planning team buys the raw material from the Vendors then Production Planning forwards the raw materials to the Shop Floor Execution for actual production.
- Once ready, the Shop Floor Team forwards the goods to the Sales Team, who in turn delivers it to the client. The Sales Team updates the Finance with revenue generated by sale of product.
- Production planning Team update the finance with payments to be made to different vendors for raw materials. All departments approach the HR for any Human Resource related issue.
- That is a typical business process of in a manufacturing company
- Some Key Inferences one could derive from the scenario would be.
- A typical Enterprise has many Departments or Business Units.
- These Departments or Business Units continuously communicate and exchange data with each other.
- The success of any organization lies in effective communication, and data exchange, within these departments, as well as associated Third Party such as Vendors, Outsourcers and Customers.
- Based on the manner in which communication and data exchanged is managed
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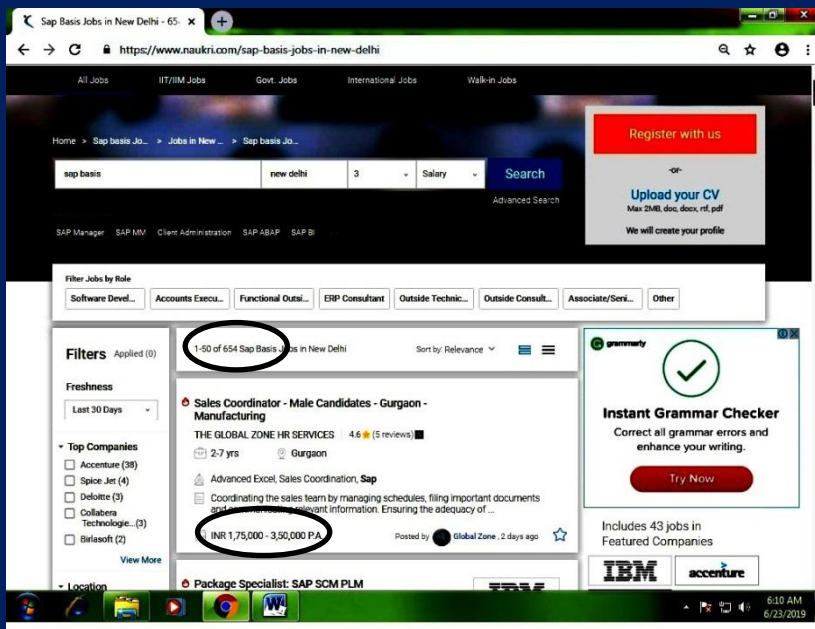
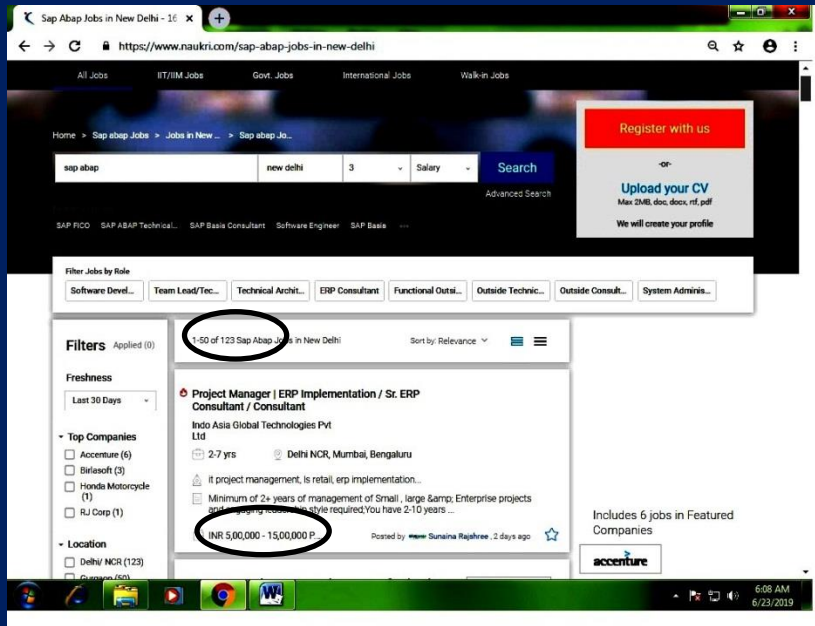
The key benefits of the centralized system are

- It Eliminates the duplication, discontinuity and redundancy in data
- Provides information across departments in real time.
- Provides control over various business processes
- Increases productivity, better inventory management, promotes quality ,reduced material cost , effective human resources management, reduced overheads boosts profits
- Better Customer Interaction, increased throughput. Improves Customer Service
- Hence, a Centralized Enterprise Management System is required.
- SAP is a Centralized Enterprise Management System also knows as Enterprise Resource Planning.



Comparison in respect of Salaries..





MODULES OF SAP:

- Basis
- ABAP/4 Programming
- FI (Financial Accounting)
- CO (Controlling)
- EC (Enterprise Controlling)
- TR (Treasury)
- IM (Investment Management)
- HR (Human Resource)
- SD (Sales and Distribution)
- LO(Logistics General)
- MM (Materials Management)
- PM (Plant Maintenance)
- PP (Production Planning)
- QM – (Quality Management)
- BW (Business Warehousing)
- IS (Industry Solutions) / SAP for specific industries solutions
- CS (Customer Service)

Course Duration - 3 to 3.5 months
(Classes will be on Saturday and Sunday)

COMPANIES USING SAP

Automotive

Apollo Tyres, India	Hero India-Hero MotoCorp Ltd.
Mahindra & Mahindra Ltd., India	MRF, India
Tata Motors, India	Bajaj Auto, India
TVS Motors, India	Ford ,India
Eicher, India	Honda Two Wheelers, India
Maruti , India	Rico Auto Industries Ltd., India
Hindustan Motors Ltd., India	Hero Cycles Ltd., India
Force Motors Ltd., India	Bajaj Tempo, India

Oil and Gas

Oil and Natural Gas Corporation Limited (ONGC) India
Bharat Oman Refineries Limited (BORL) , India
Indian Oil, India
Consumer Products
Madura Garments , India
VISHAL MEGAMART, India
Arvind Mills, India
Onida, India
Coca cola, India
Britania Industries, India
VOLTAS, India
Nestle, India
ABG Cement

BPCL,India
Hindustan Unilever , India
BIG Bazaar, India
Future Group, India
Videococon, India
Sony, India
Pepsi, India
Samsung, India
TITAN, India
Relaxo Footwear

Engineering, Construction & Operations

GMR Group , India	Okaya Power Group
Hindustan Construction Company , India	Jyoti Structures Ltd. Healthcare
Wockhardt, India	Industrial Machinery & Components
Jindal Steel, India	Tata Steel, India
Essar Steel, India	Jindal Group, India
Bhushan Steel, India	

Telecommunications

Reliance Infocomm Limited , India Utility	Suzlon Power , India
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Chemicals

Tata Chemicals, India	LG Polymers ,India
Dulux Paints, India	Nerolac Paints, India
Asian Paints, India	Sudarshan Chemical
Nagarjuna Fertilizers	Marico Industries
Rallies India	VBC Ferro Alloys
Medi Corp Group	Madras Hydraulic Hose(p) Ltd.
Shasun Chemicals and Drugs Limited	Paradeep Phosphates Limited
Orchid Chemicals & Pharmaceuticals Ltd.	Rajiv Plastic Industries
Narendra Plastic	Neuland Laboratories Limited
Bhansali Engineering Polymers Ltd.	Sterling Auxiliaries Pvt. Ltd.
Ambuja cements Ltd.	Chembond Chemicals Ltd.
Haryana Leather Chemicals Ltd.	Bhansali Engineering Polymers Ltd.

Pharma-Medical

Dabur, India	Dr. Reddy, India
Glenmark Pharma , India	Emcure Pharma, India
Zandu , India	Nicholas Piramal
Intas Pharma	Alembic Pharma
Emcure Pharma	Mahyco Seeds
Aarti Industries Ltd: Aarti Group	Adani Pharmachem Pvt. Ltd.

Government Sector

GAIL, India	BHEL,India
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BSNL,India
IPCL

Others Companies using SAP

Taco
TTL
Bajaj Tempo
ISPAT
Nestle
Hindustan Times
Finolex Cables
Gujarat Reclaim & Rubber Products
CEAT
Sundaram Clayton
STERLITE Group
LIBERTY
Gautier Furnitures
BEML India
Relaxo Footware
Spencers Retail
Welspun Group
Mother Dairy
Malayala Manorama
Rahman Industries Ltd.
Continental Carbon India Limited
Gujarat State Petroleum Corporation
Intex Technologies Ltd.
Noble Cashew
ONE97 Communication
AVAYA

BPCL
ONGC

Tata Toyo
SUBROS
BSEB
NFCL
Times of India
Kalyani Brakes
Kirloskar
Carbon Black
EID Parry
Bharat Forge
BOSCH
Matrix Lab
Malabar Cements
Jaihind Industries Ltd.
Reliance Retail
Sundram Fasteners
Man Force Trucks Pvt. Ltd.
Force Motors Ltd.
Rallies
Quillon Exporter
Honeywell International
Orient Paper Industries
Grasim Industries
Zydus Cadila Healthcare
IFB Industries
Advanta India

IT (Software) Companies Using SAP in India

TCS	IBM India
Accenture India	HCL Technologies Ltd.
NIIT Limited	CGI
Hewlett-Packard (HP) – India	ITC Infotech
Mindtree Consulting	Intelligroup Asia Pvt. Ltd.
L&T Infotech	Siemens Information systems Limited
Mahindra-Satyam	Wipro Infotech
CSC India	Cappgemini India
Deloitte	Fujitsu
KPIT	Coconut Software
SAPLABS India	BearingPoint
Atos Origin	LogicaCMG
Intel Technology India Pvt. Ltd.	Microsoft Corporation India Pvt. Ltd.
Caritor India	Covansys India
Bristlecone India	T-Systems
Thirdware Technology Solutions	NTT DATA

List of IT companies that use SAP / SAP Consulting Co. in India

1. TCS
2. IBM India
3. Accenture
4. HCL Technologies Ltd
5. NIIT Limited
6. CGI
7. Hewlett-Packard(HP)- India
8. ITC Infotech
9. Mindtree Consulting
10. Intelligroup Asia Pvt. Ltd.
11. L&T Infotech
12. Siemens Information systems Limited
13. Mahindra Satyam
14. Wipro Infotech
15. CSC India
16. Cappgemini India
17. Deloitte
18. Fujitsu
19. KPIT
20. Coconut Software
21. SAP LABS India